

Agenda

Remote learning today

- What is remote learning?
- Why is remote learning important today?

Microsoft Education solutions

- Why choose Microsoft Education?
- Goals and challenges -How Microsoft helps
- Remote Learning Customer Journey
- Microsoft Education Remote Learning Solution

Getting started

- Microsoft Educator Center
- Appendix - Platform, infrastructure and productivity components
 - Resources to help you get started quickly





Remote learning today

Enabling students to continue their learning path

What is remote learning?



Remote learning

Remote learning¹ occurs when the learner and instructor, or source of information, are separated by time and distance and therefore cannot meet in a traditional classroom setting.

VS



Distance education

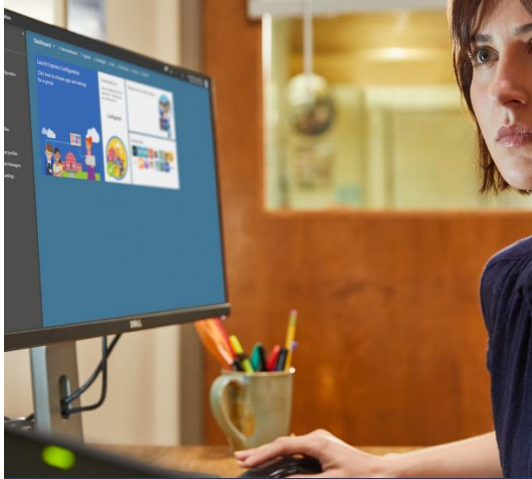
Distance education² or distance learning is the education of students who may not always be physically present at a school and can combine traditional classroom instruction.

¹ trainingindustry.com/glossary/remote-learning/

² en.wikipedia.org/wiki/Distance_education

Why is remote learning important today?

School Leaders/IT



Students



Educators



Parents/Caregivers



Done correctly, remote learning provides continuity and structure enabling students to continue on their learning path in a safe, equitable, inclusive and collaborative environment.

...need to respond quickly with equitable solutions to sustain and maintain learning in a totally different paradigm

...want to be connected to classmates and community to learn

...are challenged to continue to deliver quality teaching for students

...may be required to troubleshoot and support at home



Microsoft Education solutions

The customer journey to success

Why Microsoft Education

...A Microsoft solution for education is about enabling better learning outcomes for students and teachers through a rich, productive and secure platform with devices, apps and resources to suit every need, budget and learning style.



Affordable

- Windows 10 devices meet every usage case and budget – Starting at \$219(US\$)
- Use your favorite desktop OR web applications, work online or offline, be compatible with USB peripherals
- Meet your school's Microsoft software needs via a single Microsoft365 license
- Take advantage of Student Use Benefits – license 100% of faculty & staff – student licenses are free



Manageable

- Set up, deployment and management made easy with Intune for Education
- Manage more devices from a single web-based interface – works with MacOS, iOS & Android*
- Flexibly manage policies, Windows updates, applications, users, devices and licenses
- Provide a simple, single sign on for all users



Productive

- Collaborate in real-time with Microsoft Teams
- Office365 can help prepare students for the jobs of today and tomorrow**
- Nurture much needed soft skills; Collaboration, Creativity, Critical Thinking and Computational Thinking with Minecraft Education Edition and more...
- Create Inclusive and Accessible Classrooms – with tools like Immersive Reader



Secure

- Windows Defender SmartScreen helps protect students from unsafe websites and downloads
- Multi-Factor Authentication adds an extra layer of security
- Built in threat protection – Windows Defender anti-virus helps detect and block malware
- GARTNER 2019 – Microsoft is a leader in Endpoint Protection Platforms Security***

* Intune for Education includes Intune which supports MacOS, iOS and Android devices

** 2018 LinkedIn Guide to getting Hired

*** Gartner 2019 Study Endpoint Protection Platforms

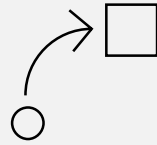
Goals and challenges - How Microsoft helps

Drive a fast transition to inclusive, secure online learning



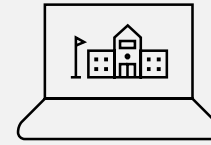
Educator Goal

Drive a fast transition to inclusive, secure online learning



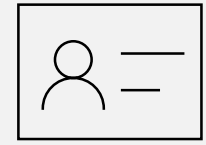
Challenge

For many this may well be a net-new endeavor and needed ASAP



Solution

Microsoft Education provides the technologies, strategies, tools and resources to quickly and safely create and manage online classrooms



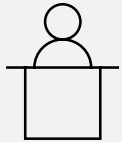
How it works

[Office365A1 Education](#) is available **free of charge** to eligible institutions

Quickly and easily set up and deploy securely managed Windows 10 devices with [Intune for Education](#)

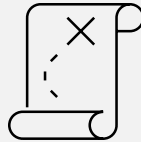
Goals and challenges - How Microsoft helps

Build confidence in remote teaching and learning



Educator Goal

Build confidence in remote teaching and learning



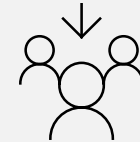
Challenge

Many educators, IT and students are new to remote learning and need to know they have the resources and support behind them to gain confidence in remote learning



Solution

At every step Microsoft Education empowers faculty and staff alike with professional development, resources and community support to drive better learning outcomes



How it works

[Microsoft Educator Center](#) is used by millions of educators worldwide, provides teachers, leaders and IT with how-to guides, training courses, webinars and support **free of charge**

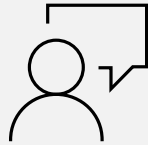
Goals and challenges - How Microsoft helps

Maintain student engagement



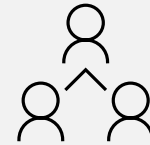
Educator Goal

Maintain student engagement



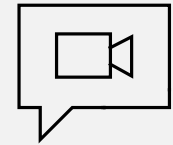
Challenge

Students want to remain connected to their peers and communities in an immersive, inclusive, collaborative environment with experiences that empower deep learning



Solution

Immersive, collaborative experiences that connect students are supported through the Microsoft Education solution

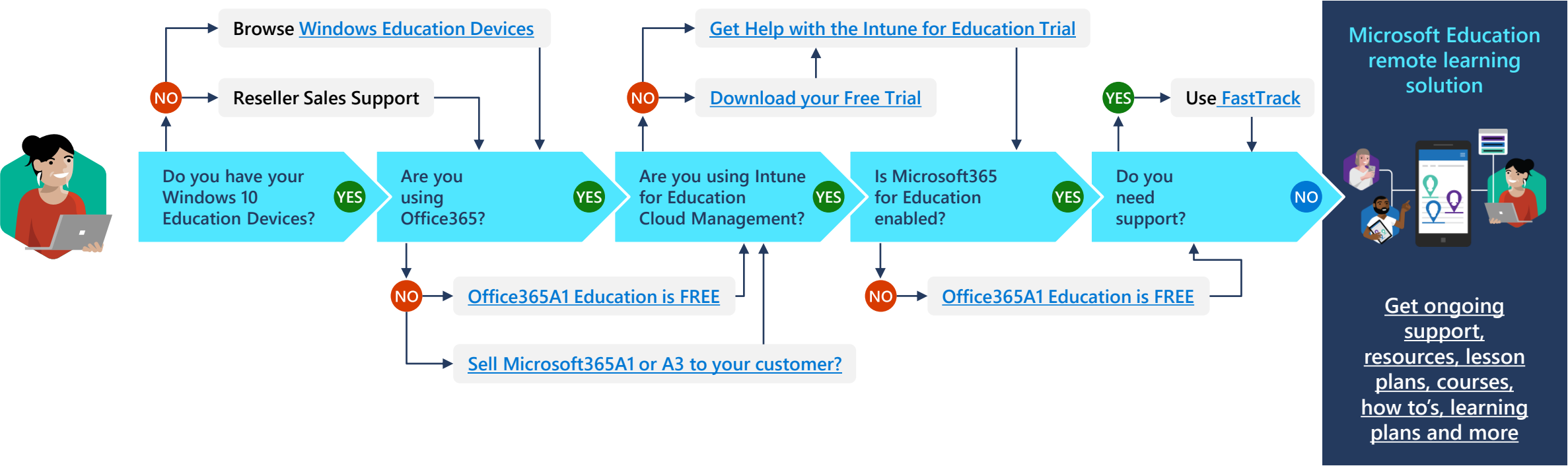


How it works

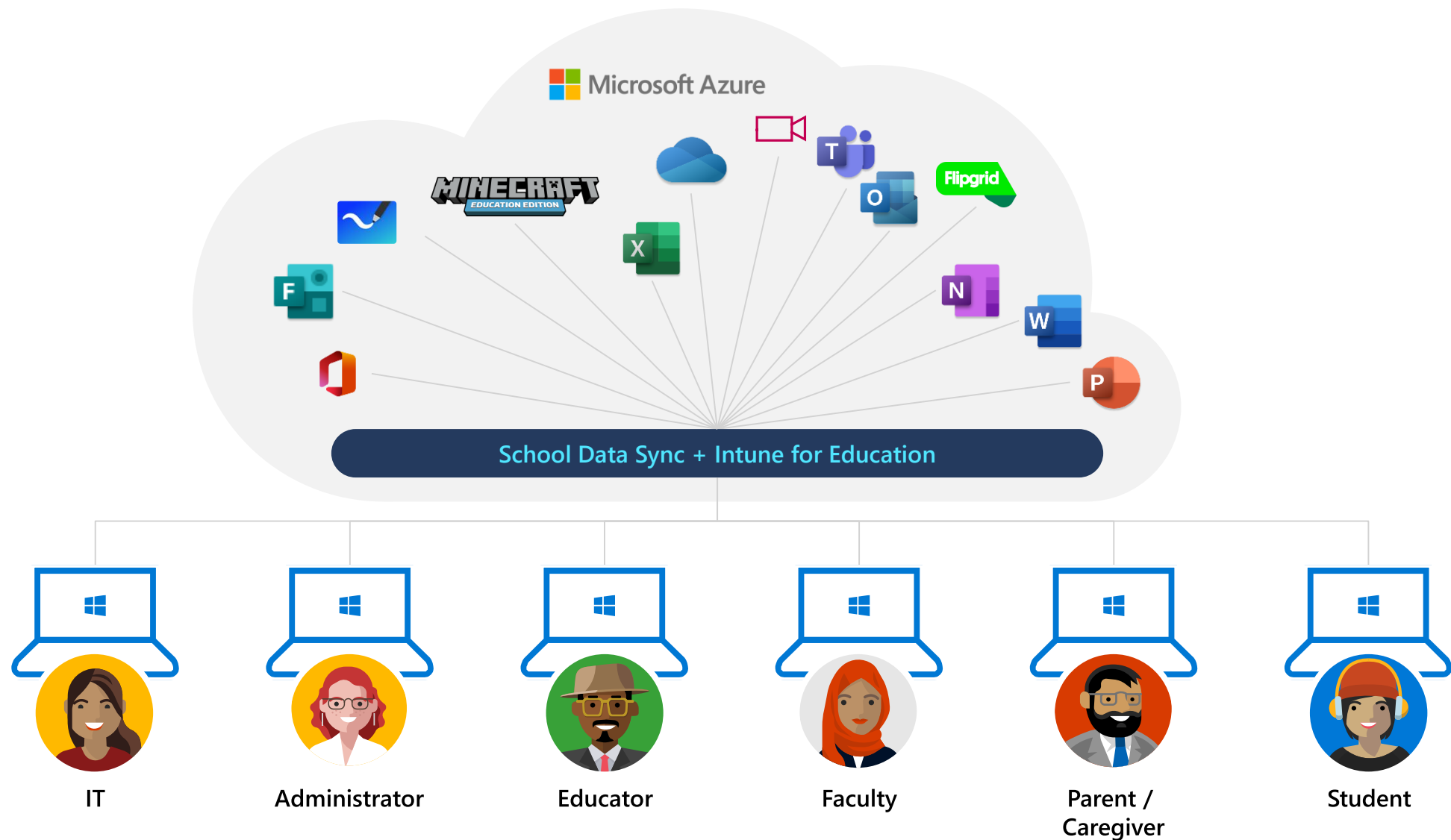
Free tools like Flipgrid, Minecraft: Education Edition and Teams help keep students connected.

Free digital resources, activities and content are available for Leaders, faculty, IT, parents and caregivers to help support them in the home in the [Family Learning Center](#).

Remote learning customer journey



Microsoft Education remote learning solution





Getting started

Microsoft Education and remote learning

Get started today

1

Roll out Office 365 with Teams at no cost

aka.ms/officeeducation to get started for free
aka.ms/TeamsEduRemote for advice on deployment

2

Explore resources, training, and community

aka.ms/office-training for Office 365 tutorials
aka.ms/JoinRemoteLearningCommunity to connect with other education users

3

Get deployment support at no cost

aka.ms/remote-learning for advice on getting started
microsoft.com/FastTrack for free deployment assistance

microsoft.com/en-us/education/remote-learning





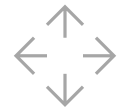
Procuring Licenses

Microsoft Education and remote learning

Cloud Solution Provider

Licensing for remote learning

With scalability, support, and cloud product availability, Cloud Solution Provider (CSP) licensing helps make the transition to remote learning for your school.



Scalable

- CSP licenses can be managed on a month to month basis, so a customer can increase or decrease their license count on any month for no cost
- CSP is available to any size organization with no term commitment required at the time of purchase, billing can be made either annually or monthly
- Student licenses are free of charge when 100% of faculty and staff acquire paid licenses



Supported

- CSP partners provide support for deployment and license management to customers
- Partners offer additional support options, such as technical support for applications, or support with transitioning on-premise infrastructure to the cloud*



Cloud first

- CSP makes Microsoft's cloud products available to any size academic organization
- Azure Active Directory provides a simple, single sign on for all users
- Intune for Education easily deploys school security requirements and configures devices from any location

...A Cloud Solution Provider (CSP) licensing agreement allows academic organizations of any size to subscribe to Microsoft Education cloud products such as Microsoft 365, Windows 10 for Education, and Minecraft: Education Edition.

*Premium support varies from partner to partner

Education licensing comparison

	Cloud Solution Provider (CSP)	Open Value Subscription Education Solutions (OVS-ES)	Enrolment for Education Solutions (EES)
To start	<ul style="list-style-type: none"> No minimum number of USLs No minimum commitment term 	<ul style="list-style-type: none"> 5 licenses with an organization wide commitment required 1 or 3 year term 	<ul style="list-style-type: none"> 1,000 USLs with an organization wide commitment required 1 or 3 year term
Ongoing	<ul style="list-style-type: none"> Monthly upfront payment for licenses Change number of licenses on a monthly basis 	<ul style="list-style-type: none"> Annual, upfront payment for licenses Decrease licenses at anniversary to program minimums 	<ul style="list-style-type: none"> Annual, upfront payment for licenses Decrease licenses at anniversary to program minimums
Price & price protection	<ul style="list-style-type: none"> 1 price level 12 months price protection 	<ul style="list-style-type: none"> 1 price level 1 or 3 years price protection 	<ul style="list-style-type: none"> 4 price levels 1 or 3 years price protection
Availability	<ul style="list-style-type: none"> Microsoft 365 A3/A5 components Online Services only 	<ul style="list-style-type: none"> Office 365 A3 Enterprise Mobility and Security E3 and E5 No User Subscription License for Windows 10 	<ul style="list-style-type: none"> Microsoft 365 A3/A5, plans and components Software as additional products
Benefits and features	<ul style="list-style-type: none"> Student Use Benefit – all faculty and staff have must have paid licenses to qualify 	<ul style="list-style-type: none"> Student Use Benefit Microsoft Imagine Imagine Academy 	<ul style="list-style-type: none"> Student Use Benefit Microsoft Imagine Imagine Academy Support for consortia

Partner Resources for CSP

Microsoft EDU Licensing Comparison	Microsoft EDU Licensing Comparison
Licensing terms (Includes Product Terms)	Licensing Terms
Qualified Education User	Definition of QEU
Technical issue concierge desk	EduPartnerSupportNA@microsoft.com
Operational issues	v-niagn@Microsoft.com





Shape the Future CARE

Making Windows 10 education devices more affordable

Announcing the Strategic EDU CARE SKU

Expanding the Shape the Future program



What is the EDU CARE SKU?

A highly discounted Windows 10 Pro Education license

A limited time offer designed to support students and teachers in remote learning

Designed to make Windows 10 Pro education devices even more affordable

A limited time offer - April 23rd, 2020 through [September 30th, 2020](#)



Eligibility

Available to Public and Private K-12 and Higher Education for use by students, teachers and administrators

Applicable to orders between 1,000 and 49,999 devices

Devices to be received within 1 year from date of eligibility

Eligibility is determined via an Eligibility Email separate from existing LoE

EDU CARE SKU applies to all qualifying orders within the program window



Process

Eligibility Email request to loedesk@microsoft.com

Eligibility Email is initiated by the education customer, OEM, Channel Partner or Microsoft full time employee

Email **MUST** contain:

- Contact name and email
- Institution details and country
- Institution's web domain
- Quantity of devices
- List of participating schools if being purchased centrally



Devices

All form factors

Any processor up to and including Core i3/Ryzen 3 and equivalent Qualcomm processors

Any screen size

Up to 4GB RAM, 128 GB eMMC or SSD or 1TB HDD

Refer to your OEM partner or device reseller for full guidance on full requirements and pricing





APPENDIX

Platform, infrastructure and productivity components

Discover more about Microsoft Education solutions

Platform and infrastructure components



Windows 10

Facilitates secure, personalized remote learning with devices built for the classroom and beyond.



Windows Education Devices

- Affordable devices starting at \$219 USD or \$299 (US\$) with Windows ink/digital pen
- Be secure and productive with access to your data online or offline
- Inbuilt assistive technologies help with reading, writing, math, and communications.



OneDrive

Students and teachers can easily and securely store, organize and access all their files from anywhere - across all devices.



Getting Started with OneDrive

- Access and store classroom content
- Stay up to date - work offline and sync up later
- Simplify collaboration among teachers – secure file and folder sharing
- Accelerate collaboration, coauthor group assignments and projects in real-time

Platform and infrastructure components



School Data Sync (SDS)

A free application which helps deploy Microsoft's remote learning solution of O365 and Teams via Intune for Education.

[Welcome to SDS](#)

[Fast Deployment for Remote Learning](#)

- Sign up to receive free, one-on-one support from Microsoft to deploy SDS or follow simplified guidance to deploy on your own.
- Imports your School Information System (SIS) data to help manage your users.
- Fast, Simplified Deployments for Remote Learning



Intune for Education

A cloud-based, mobile device management (MDM) service designed for schools.

[Intune for Education Free Trail](#)

[Intune for Education Set up](#)

[Complete Intune for Education Walkthrough](#)

- Easily, quickly and securely deploy and manage Windows 10 devices
- Manage more devices – Intune manages Android, iOS and MacOS*
- Configure and assign the apps students use in the classroom.
- Easily apply school security requirements and policies to devices and apps.

* Intune for Education includes Intune which supports MacOS, iOS and Android devices

Platform and infrastructure components



Security

The Microsoft security platform provides for you at every step of your journey from the moment you power on your device.



[The Microsoft Security Story](#)

[Windows 10 Security Overview](#)

- Windows Defender SmartScreen helps protect students from unsafe websites and downloads
- Multi-Factor Authentication on the device adds an extra layer of security
- Built in threat protection – Windows Defender anti-virus helps detect and block malware
- GARTNER 2019 – Microsoft is a leader in Endpoint Protection Platforms Security*

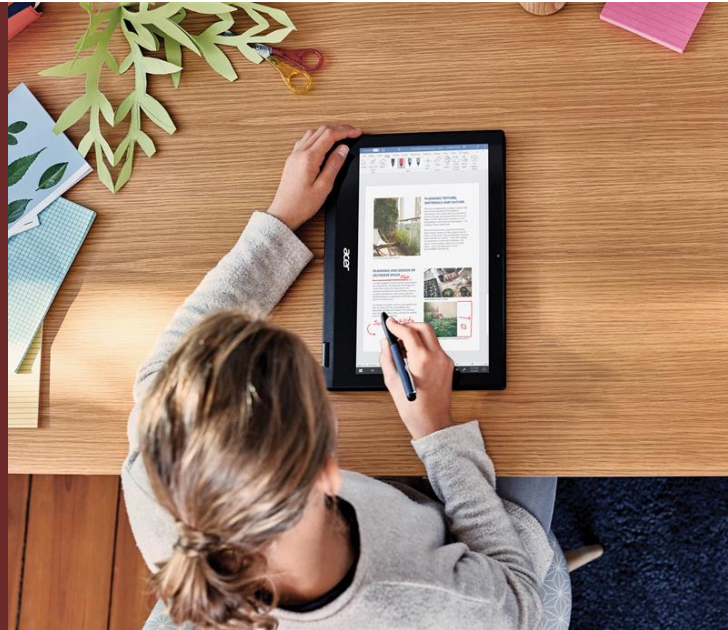
* [Gartner 2019 Study Endpoint Protection Platforms](#)

Productivity components



Office 365 Education

With Office 365 Education, students and teachers can easily share documents and work together.



[Download Office365A1 Education](#)

[O365 Teacher Training Packs](#)

[Teacher collaboration](#)

[Student collaboration](#)

- Use Office365 Education is FREE of charge
- Continue collaboration by working in shared documents via OneDrive
- Leverage powerful learning tools like Immersive Reader to help create inclusive classrooms.



Teams

Allows teachers to create and manage virtual classrooms that bring online meetings, assignments, files, and conversations together.



[Download Teams](#)

[On Demand Teams Webinars](#)

[Getting Started with Teams](#)

- Stay connected, communicating and collaborating
- Conduct classes virtually with online meetings for lectures, groups, and 1:1s.
- Create meaningful assignments, provide transparent guidance, share rich feedback
- Keep Students engaged- Use Teams to create a typical school day

Productivity components



OneNote

Enables teachers and students to organize and collaborate in a digital notebook accessible on any device.



[OneNote in the Classroom](#)

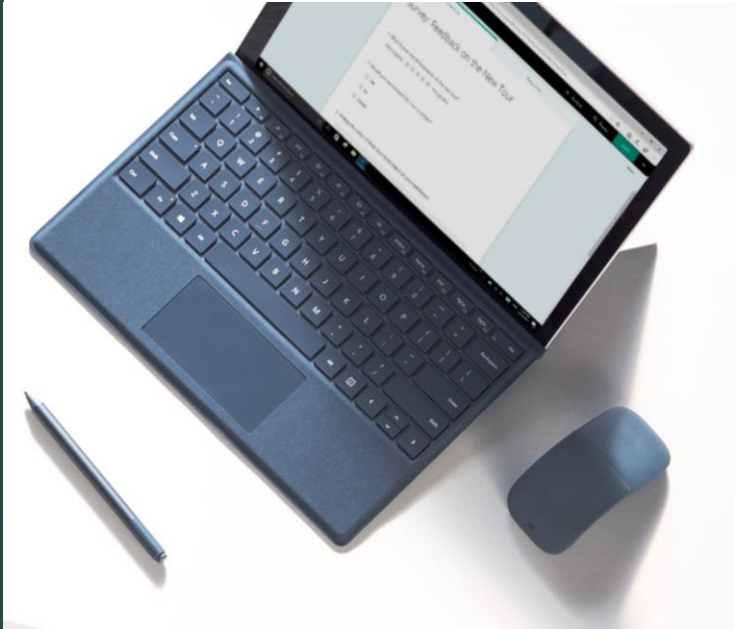
[Download the Class Notebook add-in](#)

- Teachers can create a class and/or personal workspace for every student where they can distribute handouts and worksheets.
- Teachers can provide individualized feedback to students
- Students can utilize Learning Tools built right into OneNote like Math Solver and Immersive Reader, which reads equations aloud, particularly helpful for students with Dyslexia and Dysgraphia.



Forms

Microsoft Forms is a web-based app that helps educators easily create quizzes, forms, and surveys



[Creating quizzes with Microsoft Forms](#)

- Create quizzes with a variety of question types, set point values, use customized branching to route students down different learning paths
- Forms enables auto-grading for multiple choice and text questions.
- Forms integrates with Microsoft applications such as Microsoft Teams and Stream.

Productivity components



Learning Tools

Enable teachers to provide differentiated support to their unique students inside and outside of the classroom.



[Immersive Reader](#)

[Inclusive Math Tools](#)

[Student-Parent Communication](#)

[Learn about and get Immersive Reader](#)

- Tools like Immersive Reader can help students with dyslexia and dysgraphia.
- Help create an inclusive classroom to support unique student learning needs.
- Immersive Reader is built into many apps like OneNote, Teams, Flipgrid, and Forms.
- Writing and math tools also support critical areas of development during remote learning.

Productivity components



Whiteboard

Microsoft Whiteboard for Education gives the whole class a space to engage, ideate and create.



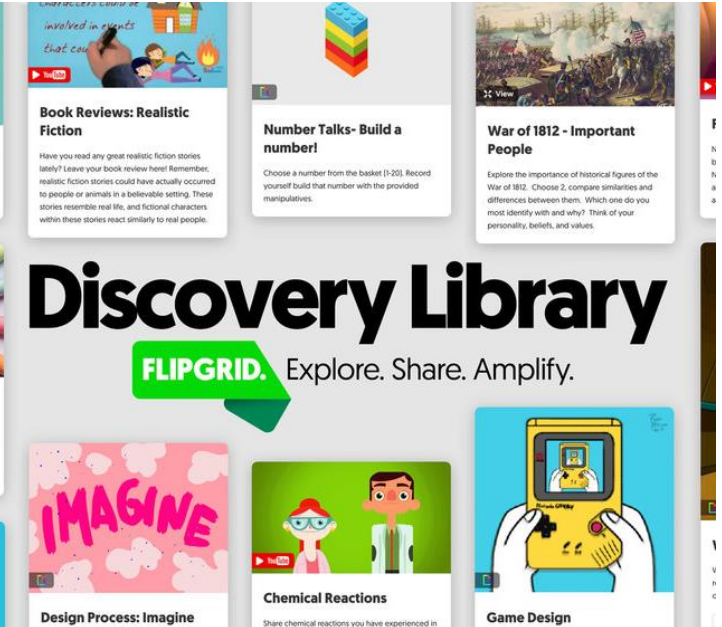
[Whiteboard Overview](#)

- Collaborate and brainstorm in real time wherever you are
- Provide a limitless space for lessons, student ideas, and group projects
- Drive an interactive lesson from the front of the classroom on a large display and let students contribute in real time

Flipgrid

Flipgrid is the leading video discussion platform used by Pre-K to PhD educators, students, and families around the world.

[Getting Started with Flipgrid](#)



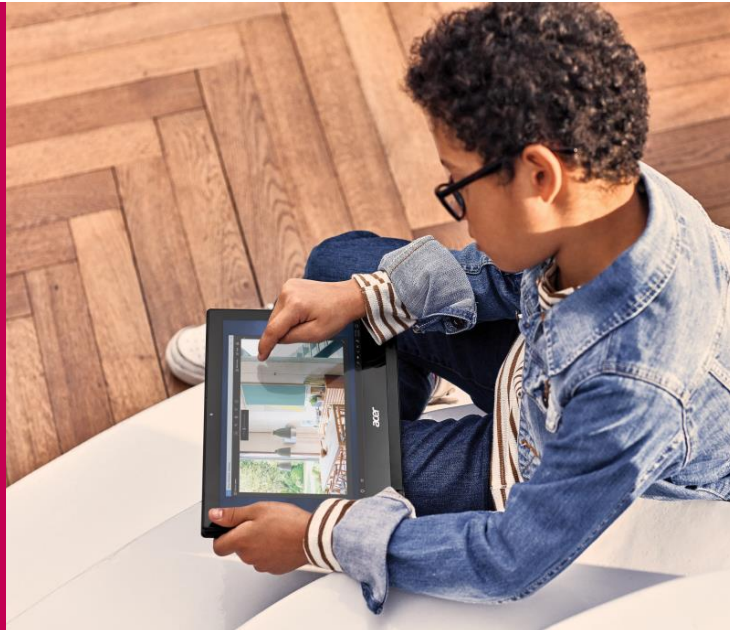
- Enables teachers to connect with learners anywhere, anytime.
- Search through 1,000s of ready-to-use prompts by age or subject and customize them to meet your curriculum or learners' needs
- Reach out to the Flipgrid community for help and support.

Productivity components



Stream

Microsoft Stream securely enables students and teachers to create, manage and share video content.



[Getting Started with Microsoft Stream](#)

- Record lessons with Teams Meetings then publish to Stream.
- Make videos more interactive – easily add quizzes with Microsoft Forms
- Stream makes it easy to securely distribute videos to specific groups
- Get immediate help finding video content via Stream video AI



Minecraft: Education Edition

A game-based learning platform that helps build STEM skills, unleashes creativity and engages students in collaboration and problem-solving.



[Minecraft Education Edition Home](#)

[Minecraft Education Edition Resources](#)

- Create and teach lessons, build STEM and social-emotional skills
- Offers special features designed for educational use, including assessment tools Engages students in collaboration and problem-solving.
- Hundreds of free lessons available in addition to Curriculum Kits such as Chemistry, Computing, Math, Conservation and more.

Microsoft Educator Center (MEC)

[MEC is the source](https://education.microsoft.com/en-us/) for teaching resources and courses for M365 and partner applications that educators use in their remote classes.

With content in over 40 languages and locales, educators can quickly prepare to stay connected and in touch with students virtually.

Free courses and learning paths provide the examples and knowledge for confidently using remote learning applications with students.

MEC's library of STEM and media literacy lessons support engaged learning with no-cost or low-cost materials, complete instructions and assessments.

Continue your professional skill development and track the hours you spend learning with MEC courses that award you badges, certificates and a transcript.

